

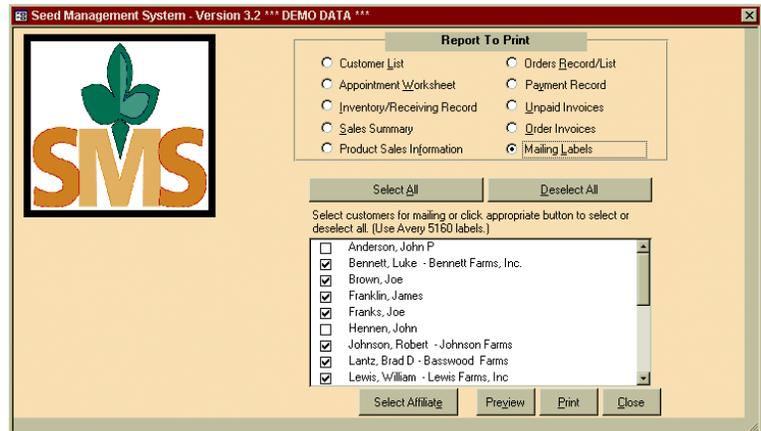


Seed Management System PRODUCT DESCRIPTION

The **Seed Management System (SMS)** is a specialized software package designed specifically for the seed business by a professional software developer who is also the wife of a seed dealer. **SMS** provides easy, yet comprehensive, access to sales, customer, order, payment, and inventory information through a series of displays and printable reports that include:

- Customer lists
- Product receiving/transfer tracking
- Product inventory reports
- Sales and shipping summaries
- Detailed sales, order, and payment information
- Order and delivery invoices
- Statements

Inventory and sales figures are tracked automatically by the software simply by entering customers and products, and recording seed movement and orders. As orders are entered into the system, SMS calculates product and discount totals and makes it easy to produce a professional-looking invoice. Math and inventory errors are virtually eliminated.



Additional features include:

- ▶ Customizable logo
- ▶ Inventory management
 - ✓ Ordered/Allocated
 - ✓ Received/Transferred
 - ✓ Committed/Available for sale
 - ✓ Delivered
 - ✓ On Hand
 - ✓ Sold
- ▶ Affiliate dealer (sub-dealer) sales tracking
- ▶ Calculation of cash-discounted and non-discounted tech fees
- ▶ Order error-checking
- ▶ Split order capabilities
- ▶ User-customized incentive and cash discounts
- ▶ Delivery tracking, including partial deliveries of a single line item
- ▶ Calculation of cash discounts for:
 - ✓ Single payment orders
 - ✓ Orders paid in multiple discount periods
 - ✓ Split orders paid by multiple payers in multiple discount periods
- ▶ Mailing labels
- ▶ Prior year(s) sales and order history
- ▶ Customer, order, and inventory export capabilities



For more information, visit our Web site at <http://www.metasoftware.com>



Seed Management System

PRODUCT DESCRIPTION

Company Benefits:

- Accelerated cash flow –Discount schedule printed on invoice prompts customers to pay early
- Dealers spend less time struggling with inventory and have the benefit of more time for sales, increasing overall sales for the Seed Company.
- Better inventory coordination with District Sales Reps
- Improved image – Professional sales presentation and invoice
- Year-end settlement made easy

Dealer Benefits:

- Inventory control
- Improved margins
- Fewer computational errors
 - ✓ Complex pricing structures made easy (Cash discounts, technology fees, promotional discounts)
 - ✓ Typically, errors made in customers' favor are overlooked; errors made in the dealers' favor are refunded.
- Improved Time Management
 - ✓ Less dealer/customer negotiation in calculating cash discounts due to the predefined discount schedule
 - ✓ Less time counting physical inventory and updating sales numbers to inventories
 - ✓ More accurate/current inventory numbers to sales reps
 - ✓ Fewer product transfers due to better information
 - ✓ Time savings generate more time for sales
- Professional image



SMS is as easy to use as it is powerful. Because it was designed from a dealer's perspective, SMS fulfills the dealers needs without unnecessary overhead. Specialized functions are seamlessly incorporated so that simple usability is not compromised. A complete, integrated help system is included to provide the information necessary for large dealers to harness the power of advanced features as well as assist the novice user.

The software is available in single- and multi-company versions; both are available with a multiple salesmen, multiple warehouse-location option. The single-company version is right for dealers dedicated to one seed company, while the multi-company version supports dealers selling for more than one company and may be configured for as many companies as needed. SMS is Windows-based (minimum of Windows 95) and "stands-alone" with no other software required to run the system.

For additional information, contact MetaSoft, Inc at 507-947-3636 or croberts@metasoft-inc.com, or visit our Web-site at <http://www.metasoft-inc.com>.

SMS SINGLE-CO PRICING			SMS MULTI-CO PRICING		
	Single-Location	Multi-Location		Single-Location	Multi-Location
Perpetual License	\$1205	\$1755	Perpetual License	\$1755	\$2415
	-----OR-----			-----OR-----	
Annual Subscription*	\$250	\$350	Annual Subscription*	\$350	\$470

*Subscriptions are renewable on or before October 31.
Prices are subject to change without notice.